



**EXPRESSION OF INTEREST FOR CONSTRUCTION OF FUEL SERVICE
STATIONS THROUGH PUBLIC-PRIVATE PARTNERSHIP (PPP)**

Reference No : CMED01/EOI/2024



REQUEST FOR EXPRESSIONS OF INTEREST

**FOR CONSTRUCTION OF FUEL SERVICE STATIONS THROUGH PUBLIC-
PRIVATE PARTNERSHIP (PPP): CMED01/EOI/2024**

CLOSING DATE: 30 APRIL 2024 @1000HOURS



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EXPRESSION OF INTEREST FOR CONSTRUCTION OF FUEL SERVICE STATIONS THROUGH PUBLIC-PRIVATE PARTNERSHIP. (Firms Selection)

1. Background

1.1 The Client CMED (Private) Limited

The CMED (Private) Limited, which falls under the Ministry of Transport and Infrastructural Development derives its mandate and functions from the provisions of Central Mechanical Equipment Department (Commercialization) Act No. 14 of 2000. The commercialization of CMED was set out to make the CMED more sustainable, without taking away its key mandate to provide vehicles and equipment hire service, vehicle repair and maintenance, Fuel sales and Driver Development. Such a move towards commercialization resulted in the restructuring of its business portfolio, to generate additional revenues. These included the business of road construction and 24/7 recovery services, among others.

CMED is able to perform any other functions set out in the MOA, prioritising government to the extent that it is compatible with sound business practice. Thus it was set as a commercial entity that is required to make profit and declare dividends to its major shareholder, which is government. Our strategic intent is to become a high performing Company

1.2 The CMED Fuels Infrastructure and Zimbabwe Energy Regulatory Authority (ZERA)

The CMED Fuels has operations in all the 10 provinces and key districts of the country. It has 24 service stations which serves both the government, corporates and the motoring public. The service stations in place are far below the required industry minimum standard as required by the Zimbabwe Energy Regulatory Authority and associated legislation. We also have strategically located Greenfield fuel service station stands along major highways which are idle and needs to be developed.

A full feasibility study was completed and the report is available. The company intends to develop these stations, however, due to competing financial priorities we are not able to sustain such an investment in the short to medium term. It is against this background that a partnership



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arrangement is more ideal to enable the company to achieve its corporate strategic goal on fuel supply and fully discharge its mandate.

1.2 National Context

Government of Zimbabwe's (GoZ) policy objective on the fuel sector is to ensure that the fuel infrastructure and other services appropriate to meet the current and future development needs of the economy are in sync with the standards laid down in the regulations. Furthermore, improvement of the fuel infrastructure will result in the efficiency of traffic and improved safety which will lead to reduction in travel and transportation costs as well as maintenance costs for the current infrastructure. These efforts are in line with the NDS1 which is premised on four critical guiding principles:

- a. Recognition that bold and transformative measures are required to underpin the drive towards the attainment of our Vision 2030.
- b. Development and capacitation of key national institutions, which will create the enabling environment critical for transformative economic growth.
- c. Leverage Zimbabwe's competitive advantages particularly with regards to the configuration of our natural resource endowment, our excellent ecological endowment and our skills base
- d. Transformative and inclusive growth to bring benefits to all Zimbabweans in a fair, transparent and just manner

The implementation of the NDS1 will focus on achieving the national outcome of improving infrastructure development and investment in energy.

1.3 Economic Activity on the Project

The primary economic function is to enhance transportation efficiency and reduce cost of doing business whilst promoting fuel availability which speeds up the completion of key Government



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projects, programmes and promotes mobility and productivity of both corporates and the general public.

2. Objective of the Assignment

The company’s focus and main goal is to transform the fuels strategic business unit into a High Performing Unit offering best value services to achieve long term profitability on a sustainable basis. The objective will be achieved through strategic positioning of fuel service stations across the country with well branded product discharged through the infrastructure meeting all regulatory requirements and market competitiveness.

3.0 Project Description

3.1 Definition of the Project

The project sites are defined as follows:

Table 3.1 Project sites lot 1

Name of Site	Location	Current Status	Requirement
1.0 Chirundu	Chirundu Boarder post	Green Field	Construction
2.0 Rutenga	Along the Beitbridge road	Brown Field	Construction
3.0 Mushumbi	Mushumbi town in Mbire District	Greenfield	Construction
4.0 Headlands	Along Mutare Road	Green field	Construction
5.0 Mutoko	Mutoko Centre Mash East	Brownfield	Construction

Table 3.2 Project sites lot 2

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Name of Site	Location	Current Status	Requirement
1.0 Nkayi	Mat North at Nkayi centre cross junction	Green Field	Construction
2.0 Lupane	Along the Vicfalls Road road	Green field	Construction
3.0 Binga	Mat North – Binga District Town Centre along Zambezi Valley	Brownfield	Construction
4.0 Beitbridge	Beitbridge boarder post	Green field	Construction
5.0Plumtree	Plumtree town near boarder post	Greenfield	Construction

3.2 Partnership Model

3.2.1 Model

The partnership will be modelled in terms of the Zimbabwe Investment Development Act (ZIDA) Public Private Partnership (PPP) in particular the Built Operate and Transfer model (BOT) or Built Lease and Transfer (BLT) model.

3.2.2 Fuel Supply

The partner will be shortlisted among fuel suppliers only if they are registered with the National Oil Infrastructure Company of Zimbabwe and will be subjected to normal tender procedures.

4. Design Standards

4.1 Standards and Codes of Practice

4.1.1 Fuel Infrastructure Design Standards

The design standards are those considered appropriate by the Zimbabwe Energy Regulatory Authority (ZERA) for use in fuel infrastructure design works on this project.

Table 4.1 List of Standards and Codes of Practice

Standards Association of Zimbabwe	
Environmental Management Agency	



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Ministry of Energy and Power Development	
The Zimbabwe Energy Regulatory Authority	
Model Building By-laws	
The Petroleum Act of Zimbabwe	
Green Building Council of Zimbabwe	
Sustainable Development Goals	

4.1.2 Environmental Standards and Legislation

The table below outlines standards applicable to the execution of the Environmental Project Brief/ Impact Statement for this contract:

Environmental Legislation	<i>Environmental Management Act No 13 of 2002.</i> <i>The Environmental Impact Assessment Guidelines 1997</i> <i>Statutory Instrument 7 of 2007</i>
Other applicable legislation	<i>Second Draft National Environmental Policy, Sept 2003</i> <i>Water Act, No. 31 of 1998</i>

The consultant will be expected to familiarize himself with these guidelines, *Environmental Management Act No 13 of 2002* and *The Environmental Impact Assessment Guidelines 1997*. In case of any discrepancy between the requirements of this Terms of Reference and these regulations the latter will take precedence.



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4.2 Required Technical Specifications

The minimum will be as per feasibility study report in the design input section per site, however these are just preliminary as the final specifications will be agreed by partners taking into consideration advancement in technology, current and forecasted trends.

5. Scope of Services

5.0 General

- (a) The Investor shall **finance and construct** world class fuel service stations with ancillary services as defined in the feasibility study report or as per item 4.2 above. This should match current technological trends, e.g. inclusion of motor vehicle charging ports.
- (b) In the conduct of their work, the Investor shall maintain *close* liaison with the CMED Fuels Infrastructure Steering Committee led by CMED and consisting of the (ZIDA) Zimbabwe Investment and Development Agency, Ministry of Finance and Economic Development, EMA and Ministry of Transport and Infrastructural Development. The CMED (Pvt) Limited will provide the Investor with data and service outlined herein as per recommendations in the feasibility study report.
- (c) The Investor shall indicate the level of investment he/she intends to pump into the project.

The Investor's project office in Zimbabwe shall be focal point for all activities associated with this assignment and shall be resourced appropriately to undertake all tasks effectively. The Investor shall also be responsible for ensuring that the key experts are provided with such head office support in the form of other experts, engineers, technicians, draftsmen, designers, support, administrative and secretarial staff etc. as may be required for the completion of the project.

8.0 Client's Input and Counterpart Personnel



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The Steering Committee will make available to the Investor all relevant reports and data in its possession but the Investor shall be fully responsible for the interpretation and use of the material in question. The Steering Committee will liaise with other Government offices as required in order to facilitate the investor's work in accordance with these TOR.

When carrying out the services the investor shall make his own arrangements for all office and living accommodation, transportation, supplies, surveys, investigations, testing, secretarial services, etc. in connection with the services required by these Terms of Reference.

9.0 The Investor's Establishment

The Investor will be expected to establish its main project offices in Harare.

10.0 Timing of the Assignment

The assignment is expected to be completed within 6 months of the date of contract signing.

Preparation of proposals

In response to the Expression of Interest firms are required to include the following:

- i. Details of the investing firm.
- ii. In the event of a consortium, details of consortium members, the nature of their agreement to bid as a consortium, and indicative terms of arrangements of any special purpose vehicle (SPV) that will be established for the project
- iii. An overview of the bidder's proposed approach to the project.
- iv. Details of bidder's financial capacity.
- v. Timing of the Assignment - The assignment is expected to be completed within 48 weeks from the date of contract signing, **however in their proposals Investors are required to give an indication of their proposed lead time.**

Selection of Investors

CMED (Pvt) Ltd hereby invites eligible firms to finance and construct fuel service stations through Public-Private Partnership (PPP). Interested investors should meet the following mandatory requirements and provide the following information demonstrating that they have the required qualifications experience and capacity to undertake such an investment:

Mandatory Requirement - Review by Special Procurement Oversight Committee



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Bidders are also required to pay the administration fee of **US\$400.00 (payable at the prevailing interbank rate) for Domestic Bidders and US\$400.00 for Foreign Bidders**, payable for bids subject to prior review by the Special Procurement Oversight Committee in terms of section 54 of the Act and as set out in Part IV of the Fifth Schedule to the Regulations and as amended. This fee is paid directly to the Procurement Regulatory Authority of Zimbabwe (PRAZ) to the following accounts;

Non-Refundable (Local)

Payment Instructions:

Bank Name: Commercial Bank of Zimbabwe
Account Name: Procurement Regulatory Authority of Zimbabwe
Account Number: 01121064850020
Branch: Kwame Nkrumah

FCA Account (foreign deposits)

Payment Instructions:

Bank Name: Commercial Bank of Zimbabwe
Account Name: Procurement Regulatory Authority of Zimbabwe
Account Number: 01121064850040
Branch: Kwame Nkrumah

The scoring criteria are as follows:

CRITERIA	SCORE
The prospective firms shall be required to have been registered for four (4) years. Bidder must attach certificate of incorporation or equivalent clearly showing when the company was registered. (Full marks for 4 years and above, 10 marks for each year of registration)	40
Bidders must provide details of financial capacity in the form of statement of financial position / Balance sheet with minimum net worth of US\$5million	50
Bidders must provide a detailed company profile	10
TOTAL	100

“Participation in this bidding procedure is open to both Zimbabwean and International Investors”

The minimum qualifying marks for this Expression of Interest shall be **70%**.



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Shortlisting and selection of Bidders

Please note that only a maximum of six (6) firms will be shortlisted and in the event that more than six (6) firms qualify the net worth of the firms will be used. Please also note that firm(s) will be selected in accordance with the procedures specified in Part VIII of the Public Procurement and Disposal of Public Assets Act [Chapter22:23] and Part VI of the Public Procurement and Disposal of Public Assets (General) Regulations, 2018 (Statutory Instrument 5 of 2018).

Short-listed firms will be invited to submit their proposals on a separate document based on the Standard Request for Proposals for the Selection of consultants and the firm(s) submitting the successful proposal(s) will be engaged on the contractual terms set out in that document and in the General Conditions of Contracts. Copies of the Act and Regulations and the standard documentation are available on the website of the Procurement Regulatory Authority of Zimbabwe.

Further information can be obtained at the address below during office hours.

***The Procurement Manager, Procurement Management Unit
CMED (PVT) LTD,
CORNER H. CHITEPO/R. TANGWENA
HARARE.
Email: tender@cmec.co.zw***

Submission of Expression of Interest

Late bids will be rejected. The Procuring Entity reserves the right to extend the bid submission deadline but will notify all potential consultants who have collected the bidding documents of the amended bid submission deadline.

Date of deadline: 30 April 2024

Deadline

Time: 1000hrs

Means of Bids must be submitted through the Electronic Government acceptance: Procurement (EGP) Portal: egp.praz.org.zw.

Declaration by the Accounting Officer

I declare that the expression of interest is based on neutral and fair requirements and interested companies' qualifications.



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A square image containing a handwritten signature in black ink, which appears to read 'D. Mhaka'.

Eng. D. Mhaka

Managing Director